#### July 9, 2014 R. A. Smith

# **ITS Costs versus Size of Facility**

FCC Presentation – Washington, D.C.

ADP <sup>2</sup>	Average Rates Excluding Commissions <sup>1</sup>	Range of Rates Excluding Commissions <sup>1</sup>	Number of Securus Facilities
0 – 100	\$.28	\$.09 - \$1.22	634
101 – 1000	\$.17	\$.08 - \$.70	511
1001 – 20,000	\$.13	\$.08 - \$.39	82
+20,000	\$.10	\$.07- \$.16	4
Total	\$.15 - \$.18 <sup>3</sup>	\$.07 - \$1.22	1,231

The average cost per minute for all prison/jail facilities is estimated to be \$.15 to \$.18 per minute excluding commissions – and including an average level of public safety features.

- Notes: 1) Above represents point estimates from Securus' bid modeling/marketing systems and may vary from the data submitted on July 17, 2014 to the Federal Communications Commission by FTI Consulting.
  - 2) Average Daily Population (ADP)
  - 3) Price capped rate would have to be higher to achieve this average.



SECURUS<sup>\*</sup>

## FCC Workshop on Inmate Calling Services - Panel 2, Ancillary Charges

#### SINGLE CALLING PROGRAMS

Description	Fees as High as:	
Individual Call Billed to Cell Phone	\$9.99 per Call	
Individual can blifed to dell'i hone	(Billed as Premium SMS Text Message)	
Individual Call Paid via Credit or Debit Card	\$14.99 per Call	
Illuividudi Cali i aid via di cuit di Bebli dala	(Includes \$1.80 for call + transaction fee of \$13.19)	

### PAYMENT PROCESSING FEES

Payment Method:	Fees as High as:	
Credit Card with Customer Service Representative	\$10.95 per Payment*	
Credit Card via Vendor Website	\$10.95 per Payment*	
Credit Card via Phone IVR	\$9.95 per Payment*	
Cash via Lobby Kiosk	\$9.50 per Payment	
Western Union® ·	\$12.45 including vendor mark-up or fee	
Money Gram® Wal-Mart	\$10.99 including vendor mark-up or fee*	

<sup>\*</sup> These fees have increased since the FCC Order was approved

#### **ACCOUNT FEES**

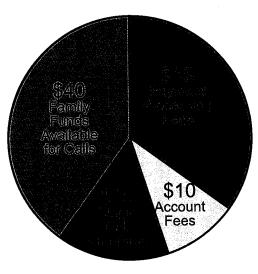
Description	Fees as High as:
Account Set-up Fee	\$10.99 per month
Account Maintenance Charge	\$5.00 per month
Invoice Charge	\$5.00 per Invoice
Refund Processing Fee	\$10.00 per refund

### **ACCOUNT ACTIVITY FEES**

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Description	Government Mandated?	Fees as High as:		
Bill Processing, Bill Cost Recovery or Bill Statement Fee	No	\$3.45 per month		
Carrier Cost Recovery Fee	No	\$2.50 for 1st and 5th Calls each month		
State Administration Recovery Fee	No	\$1.95 per month		
Federal Regulatory Recovery Fee	No -	\$3.49 per month		
Validation Surcharge	No	4% per call		
Wireless Administration Fee	No	\$3.99 per month		
Regulatory Assessment Fee	No	\$.99 for 1st & 5th calls each month		
Regulatory Cost Recovery Fee	No	\$.95 + 10% per call		
Carrier Administrative Cost Recovery Fee (Pre-paid & Debit Calls)	No.	8% per call		
Universal Service Fund (USF) Administrative Fee	No	\$1.00 per month		
Pre-Call Voice Verification	No	\$0.25 per call		
Continuous Voice Biometric Identification Fee	No	\$0.50 per call		
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### ICS Vendor Fees More Than Double the Cost of Calls for Families

If a family has budgeted \$100 for calls during a month, and they make a \$25 payment each week using the vendor's website, how much money is available for calls?



\*\* The fees shown are based on public information gathered from vendor tariffs, recent proposals and/or company websites.

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■ PAYMENT PROCESSING FEES (Per Payment)	*** ¢40.0E
Vendor A	
Vendor B	ბი.ყე
Vendor C (plus Acct Setup Fee of \$10.99)	
Vendor D	\$9.95
Vendor E	\$7.95
Vendor F (as high as 39% including taxes)	\$9.75
Average Payment Fees Per Payment	\$8.75
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Average Payment Fees per Month	\$35.00
,	
ACCOUNT FEES**	
Bill Processing Fee	\$3.49/mth
Wireless Administration Fee	up to \$3.99/mtn
Validation Surcharge	4% per call
Carrier Administrative Cost Recovery Fee	8% per call
Regulatory Assessment Fee (1st & 5th call)	\$0.99 each
Regulatory Cost Recovery Fee\$0	.95 + 10% per call
regulatory cook recovery : comments	•
Average Account Fees per Month	\$10.00
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SINGLE CALL PROGRAM WITH CREDIT CAR	
One Call per Month	\$14.99

REVENUE AVAILABLE FOR CALLS ONLY \$40!

## THE IMPACT OF FEES ON THE NUMBER OF FAMILY CALLS: ONLY 12 CALLS

Funds available for calls (\$40)  $\div$  Price per call (\$3.15<sup>†</sup>) = Number of calls: 12

### THE IMPACT OF FEES ON THE ACTUAL COST TO FAMILIES: \$8.33 PER CALL

Family funds of \$100 ÷ Number of calls: 12 = Actual cost per call: \$8.33 \$8.33 minus the quoted rate of the call ( $\$3.15^{\dagger}$ ) = Difference paid in fees: \$5.18

†Based on the FCC interim interstate rate for a prepaid 15 minute call