

Dennis J. Reinhold
Senior Vice President and General Counsel



March 1, 2018

Via Email

Nilsa Morales
Director of Fiscal Affairs
Massachusetts Executive Office of Public Safety and Security
1 Ashburton Place – Room 2133
Boston, Massachusetts 02108

Re: Securus Technologies

Dear Ms. Morales:

Based upon the requirements of the RFP and the call data provided, we expect the monthly commissions to the DOC, at the **commission rate of 76.2%**, to be approximately \$324,958 per month.

9.1.1 The Contractor shall comply with the inmate calling rates set forth below for all local, intra-LATA and inter-LATA calling within the continental United States for the duration of the contract.

The inmate calling rates are as follows:

Cost for Calls within Massachusetts

- Call Type**
- **Collect: \$.10 Per Minute**
 - **Pre-Paid Collect: \$.10 Per Minute**
 - **Pre-Paid Debit: \$.10 Per Minute**

Cost for Calls Outside of Massachusetts

- Call Type**
- **Collect: \$.14 Per Minute**
 - **Pre-Paid Collect: \$.11 Per Minute**
 - **Pre-Paid Debit \$.1075**

Let me know if you have any questions.

Best Regards,

A handwritten signature in black ink, appearing to read "D.J. Reinhold".

Dennis J. Reinhold
V.P., General Counsel and Secretary