

6. **Costing Sheets**

RATES FEES AND REVENUE SHARE

ITS REQUIRED CALLING RATES (Adult and Juvenile Facilities)		
Category	Per Minute Rate	Avg Cost of 10 Min. Call:
All Domestic Calls		
Collect/Direct Bill	\$ 0.18	\$ 1.80
Pre-Paid Collect	\$ 0.18	\$ 1.80
Debit	\$ 0.17	\$ 1.70
Domestic International		
Collect/Direct Bill	N/A	N/A
Pre-Paid Collect	N/A	N/A
Debit	\$ 0.60	\$ 6.00
International		
Collect/Direct Bill	N/A	N/A
Pre-Paid Collect	N/A	N/A
Pre-Paid Card/Debit	\$ 0.60	\$ 6.00
ITS REQUIRED FEES		
Fee Type	Amount	Frequency
Collect Billing Fee	\$0.00	monthly
Pre-Paid Collect Funding Fee		
IVR/Automated	\$0.00	Per transaction
Live Representative	\$0.00	Per transaction
Western Union Swift Pay	\$5.50	Per transaction
Western Union Quick Collect*	\$9.95	Per transaction

* CenturyLink uses Western Union exclusively for third-party cash payments due to their agreement to validate ID at point of sale. In addition, we recently discontinued Quick Collect in order to minimize fees to consumers.

ITS REVENUE SHARE	
Category	Amount
Revenue Share (%)	62.9 %
Monthly Cost Recoupment Amount	N/A (cost recoupment provided through upfront MAG)
Upfront Minimum Annual Guarantee (MAG)	\$ 3,100,000.00
Supplemental Incentive	\$ 750,000.00 unrestricted incentive

VVS REQUIRED RATES/FEEs	
Category	30-Minute Video Visitation Session
30-Minute Remote Video Visitation Session:	\$9.95 or \$0.3315 Per Minute
All Other Fees:	N/A
VVS REVENUE SHARE:	62.9%

TABLET REQUIRED RATES		
Type Usage	Amount Charged	Unit of Measure
Electronic Message/Photo	\$0.35	Per Email/Photo
30-Second Video Attachment	\$1.75	Per Video Attachment
Print Email	\$0.35	Per Printed Email
Print Attachment/Photo	\$1.00	Per Printed Attachment/Photo
Additional Contractor Proposed Services	Contractor Proposed	See additional information below
LMS (educational, rehabilitative, and entertainment content)	\$0.00	Unlimited Usage

TABLET REVENUE SHARE	
Category	Amount
Electronic Messages/Photo	20.0%
30-Second Video Attachment	20.0%
Print Email	20.0%
Print Attachment/Photo	20.0%
Additional Contractor Proposed Services	20.0% (Premium Content) 0% (SMS Electronic Messaging)