Robinson, Noah

From:	Charles	Lintz	[charles@telmate.com]
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- Sent: Monday, November 07, 2016 3:59 PM
- To: Robinson, Noah

Cc: Ferguson, Chad

Subject: Re: Ammendment to Telmate Contract

Lt. Robinson,

By remitting a per minute facility support payment, Telmate is choosing a path of compensation that is transparent and much more defendable with the FCC and the pending court proceedings. The fact that the FCC has adopted the language of facility support in their own communications and reversed its position on interstate facility support, is evidence that the FCC now recognizes there is an inherent cost of administering our platform. This per minute facility support fee is intended to be revenue neutral.

In regards to the MOU wall space rental, yes, it stays in affect in full with no changes.

If you have any questions, comments or concerns please feel free to contact me. Thank you.

On Sat, Nov 5, 2016 at 6:15 PM, Robinson, Noah <<u>nrobinson@vanderburghsheriff.com</u>> wrote: Charles,

I'm looking at the ammendment and I see that the 43.5 percent commission is being replaced by a .06 cents a minute facility support fee. Is this projected to be revenue neutral as as far as we are concerned? My rough math says that works out to only 33 percent of what we were getting originally.

Is the MOU on wall space rental intact? The ammendmet mentions the MOU put lists no changes to it.

Noah

Charles Lintz / Account Manager

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