



Global Tel\*Link Corporation

Executive Offices  
12021 Sunset Hills Road  
Suite 100  
Reston, VA 20190  
ph: 703.955.3910  
fax: 703.435.0980

Corporate Headquarters  
107 St Francis St  
32<sup>nd</sup> Floor  
Mobile, AL 36602  
ph: 251.338.8859  
fax: 251.434.8695

August 6, 2013

Mr. Pat Scattaregia  
Snohomish County  
Information Services Department  
3000 Rockefeller Ave.  
M/S 709  
Everett, WA 98201

Mr. Scattaregia,

Global Tel\*Link appreciates the opportunity to present the following offers for a three (3) or five (5) year renewal term of our Inmate Telephone Service agreement.

Option 1 - New term of five (5) years plus annual renewals

- New commission rate - 65%
- New effective commission – 74%
- Includes annual VINE of \$78.6K (capped w/ no increase)
- Includes TalkNow™
- Includes Video Visitation scheduling software
- Includes moving call rates to match King County
  - All Collect and PrePaid - \$2.10 Initial + \$0.10 per minute
  - All Debit - \$2.10 Initial + \$0.05 per minute

Option 2 - New term of three (3) years plus annual renewals

- New commission rate – 62.5%
- Includes all other items listed above

In addition, GTL offers to negotiate an adjusted commission rate should the county wish for GTL to provide a CorEMR Electronic Medical Records Solution as part of the three or five year renewal.

Please feel free to call me with questions or for additional information at (480) 406-8189

Regards,

*Tom Donahue*

Tom Donahue  
Global Tel\*Link  
Account Executive

