# INMATE/WARD TELEPHONE SYSTEM (IWTS) CONTRACT <br> ATTACHMENT 7-A <br> PRICING WORKBOOK 

|  | Previous Contract's Collect Call Charges (Note 1) |  | IWTS Collect Call Charges 4/1/05 thru 8/31/07 (Note 2) |  | BIDDER QUOTES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service Level 1 |  |  | Baseline Cha 9/1/07 thr (Not | lect Call es 6/30/08 3) |  | High Volume R | Per Minute <br> 4) |  |
| Call Type | Surcharge | Rate Per Minute |  |  | Surcharge | Rate Per Minute | Surcharge | Rate Per Minute | 5\% | 10\% | 15\% | 20\% |
| Baseline Call Volume | None |  | 109,092,885 |  | 109,092,885 |  | 114,547,529 | 120,002,174 | 125,456,818 | 130,911,462 |
| Local Intralata Interlata Interstate | $\begin{aligned} & \$ 0.50 \\ & \$ 0.50 \\ & \$ 0.50 \\ & \$ 3.95 \\ & \hline \end{aligned}$ | $\begin{aligned} & \$ 0.05 \\ & \$ 0.05 \\ & \$ 0.05 \\ & \$ 0.89 \end{aligned}$ | $\begin{aligned} & \$ 0.50 \\ & \$ 0.50 \\ & \$ 0.50 \\ & \$ 3.95 \end{aligned}$ | $\begin{aligned} & \$ 0.05 \\ & \$ 0.05 \\ & \$ 0.05 \\ & \$ 0.89 \end{aligned}$ | $\$ 0.50$ $\$ 0.50$ $\$ 0.50$ $\$ 3.95$ | $\$ 0.035$ $\$ 0.035$ $\$ 0.035$ $\$ 0.692$ | $\begin{aligned} & \$ 0.031 \\ & \$ 0.031 \\ & \$ 0.031 \\ & \$ 0.649 \end{aligned}$ | $\$ 0.028$ $\$ 0.028$ $\$ 0.028$ $\$ 0.605$ | $\$ 0.024$ $\$ 0.024$ $\$ 0.024$ $\$ 0.562$ | $\begin{aligned} & \$ 0.021 \\ & \$ 0.021 \\ & \$ 0.021 \\ & \$ 0.518 \end{aligned}$ |
| International | Foreign PTT Billed and Collected |  |  |  |  |  |  |  |  |  |
|  | Previous Contract's Collect Call Charges (Note 1) |  | IWTS Collect Call Charges 4/1/05 thru 8/31/07 (Note 2) |  | BIDDER QUOTES |  |  |  |  |  |
| Service Level 2 |  |  | Baseline Collect Call Charges 9/1/07 thru 6/30/08 (Note 3) | High Volume Rate Per Minute <br> (Note 4) |  |  |  |
| Call Type | Surcharge | Rate Per Minute |  |  | Surcharge | Rate Per Minute | Surcharge | Rate Per Minute | 5\% | 10\% | 15\% | 20\% |
| Baseline Call Volume | None |  | 109,092,885 |  | 109,092,885 |  | 114,547,529 | 120,002,174 | 125,456,818 | 130,911,462 |
| Local | \$1.50 | \$0.15 | \$1.50 | \$0.15 | \$1.50 | \$0.107 | \$0.097 | \$0.088 | \$0.078 | \$0.069 |
| Intralata | \$1.50 | \$0.15 | \$1.50 | \$0.15 | \$1.50 | \$0.107 | \$0.097 | \$0.088 | \$0.078 | \$0.069 |
| Interlata | \$2.00 | \$0.28 | \$2.00 | \$0.22 | \$2.00 | \$0.159 | \$0.145 | \$0.133 | \$0.119 | \$0.106 |
| Interstate | \$3.95 | \$0.89 | \$3.95 | \$0.89 | \$3.95 | \$0.700 | \$0.658 | \$0.616 | \$0.574 | \$0.532 |
| International | Foreign PTT Billed and Collected |  |  |  |  |  |  |  |  |  |

Note 1 - Surcharge and Rates were used as the baseline for bidder's pricing for the IWTS Request for Proposal procurement in 2004.
Note 2 - Surcharge and Rates included in Attachment 7-A that became part of the IWTS Contract with charges' negotiated effective date of April 1, 2005.
Note 3 - Baseline Rate Per Minute is Bidder's rate based on the Baseline Call Volume. New Domestic Rates based upon requirements included in Senate Bill 81 signed by the Governor on August 24, 2007. The Charges negotiated shall have an effective date of September 1, 2007. GTL will implement these charges after the Amendment is signed. For the period between September 1, 2007 and the date the Amendment is signed, GTL shall provide a retroactive credit to end users, as described below, within 120 days from the date the Amendment is signed.
(1) For end users who received collect calls from inmates or wards housed within CDCR facilities and the calls were billed by the Local Exchange Carrier (LEC) or GTL Direct Remit, GTL will provide a one-time retroactive billing credit. The credit will be less the LEC billing fee.
(2) For end users who no longer have phone service by the method (LEC, GTL Direct Remit) through which the original collect calls were billed, GTL will provide a credit in the form of a check to the end user. The end user will need to contact GTL by phone at (866-533-1706) and provide documentation to support that a credit is due. The credit will be less direct postage and handling expenses. End users will have 100 days from the date the Amendment is signed to contact GTL
Note 4 - High Volume Rate Per Minute is bidder's rates based on a $5 \%, 10 \%, 15 \%$, or $20 \%$ increase in Baseline Call Volume.

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| Service Level 1 | Previous Contract's Collect Call Charges (Note 1) |  | IWTS Collect Call Charges 4/1/05 thru 8/31/07 (Note 2) |  | BIDDER QUOTES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Baseline Cha <br> 7/1/08 th | lect Call es 6/30/09 |  | High Volume R <br> (Not | te Per Minute 3) |  |
| Call Type | Surcharge | Rate Per <br> Minute |  |  | Surcharge | Rate Per Minute | Surcharge | Rate Per Minute | 5\% | 10\% | 15\% | 20\% |
| Baseline Call Volume | None |  | 109,092,845 |  | 109,092,885 |  | 114,547,529 | 120,002,174 | 125,456,818 | 130,911,462 |
| Local | \$0.50 | \$0.05 | \$0.50 | \$0.05 | \$0.50 | \$0.019 | \$0.016 | \$0.014 | \$0.011 | \$0.008 |
| Intralata | \$0.50 | \$0.05 | \$0.50 | \$0.05 | \$0.50 | \$0.019 | \$0.016 | \$0.014 | \$0.011 | \$0.008 |
| Interlata | \$0.50 | \$0.05 | \$0.50 | \$0.05 | \$0.50 | \$0.019 | \$0.016 | \$0.014 | \$0.011 | \$0.008 |
| Interstate | \$3.95 | \$0.89 | \$3.95 | \$0.89 | \$3.95 | \$0.494 | \$0.459 | \$0.423 | \$0.387 | \$0.352 |
| International | Foreign PTT Billed and Collected |  |  |  |  |  |  |  |  |  |


|  | Previous Contract's Collect Call Charges (Note 1) |  | IWTS Collect Call Charges 4/1/05 thru 8/31/07 (Note 2) |  | BIDDER QUOTES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service Level 2 |  |  | Baseline Cha 7/1/08 th | llect Call es 6/30/09 |  | High Volume R <br> (Not | te Per Minute 3) |  |
| Call Type | Surcharge | Rate Per Minute |  |  | Surcharge | Rate Per <br> Minute | Surcharge | Rate Per <br> Minute | 5\% | 10\% | 15\% | 20\% |
| Baseline Call Volume | None |  | 109,092,845 |  | 109,092,885 |  | 114,547,529 | 120,002,174 | 125,456,818 | 130,911,462 |
| Local | \$1.50 | \$0.15 | \$1.50 | \$0.15 | \$1.50 | \$0.063 | \$0.055 | \$0.048 | \$0.040 | \$0.032 |
| Intralata | \$1.50 | \$0.15 | \$1.50 | \$0.15 | \$1.50 | \$0.063 | \$0.055 | \$0.048 | \$0.040 | \$0.032 |
| Interlata | \$2.00 | \$0.28 | \$2.00 | \$0.22 | \$2.00 | \$0.100 | \$0.089 | \$0.078 | \$0.067 | \$0.056 |
| Interstate | \$3.95 | \$0.89 | \$3.95 | \$0.89 | \$3.95 | \$0.509 | \$0.475 | \$0.440 | \$0.407 | \$0.373 |
| International | Foreign PTT Billed and Collected |  |  |  |  |  |  |  |  |  |

Note 1 - Surcharge and Rates were used as the baseline for bidder's pricing for the IWTS Request for Proposal procurement in 2004.
Note 2 - Surcharge and Rates included in Attachment 7-A that became part of the IWTS Contract with charges' negotiated effective date of April 1, 2005. Note 3 - High Volume Rate Per Minute is Bidder's rates based on a $5 \%, 10 \%, 15 \%$, or $20 \%$ increase in Baseline Call Volume.

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|  | Previous Contract's Collect Call Charges (Note 1) |  | IWTS Collect Call Charges 4/1/05 thru 8/31/07 (Note 2) |  | BIDDER QUOTES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service Level 1 |  |  | Baseline C <br> Char <br> 7/1/09 thr | llect Call ges 6/30/10 | High Volume Rate Per Minute <br> (Note 3) |  |  |  |
| Call Type | Surcharge | Rate Per Minute |  |  | Surcharge | Rate Per Minute | Surcharge | Rate Per Minute | 5\% | 10\% | 15\% | 20\% |
| Baseline Call Volume | None |  | 109,092,885 |  | 109,092,885 |  | 114,547,529 | 120,002,174 | 125,456,818 | 130,911,462 |
| Local | \$0.50 | \$0.05 | \$0.50 | \$0.05 | \$0.270 | \$0.027 | \$0.025 | \$0.022 | \$0.020 | \$0.018 |
| Intralata | \$0.50 | \$0.05 | \$0.50 | \$0.05 | \$0.270 | \$0.027 | \$0.025 | \$0.022 | \$0.020 | \$0.018 |
| Interlata | \$0.50 | \$0.05 | \$0.50 | \$0.05 | \$0.270 | \$0.027 | \$0.025 | \$0.022 | \$0.020 | \$0.018 |
| Interstate | \$3.95 | \$0.89 | \$3.95 | \$0.89 | \$2.120 | \$0.479 | \$0.452 | \$0.424 | \$0.396 | \$0.369 |
| International | Foreign PTT Billed and Collected |  |  |  |  |  |  |  |  |  |


| Service Level 2 | Previous Contract's Collect Call Charges (Note 1) |  | Ivv is Collect Calı <br> Charges <br> 4/1/05 thru 8/31/07 <br> (Note 2) |  | BIDDER QUOTES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Baseline <br> Char 7/1/09 thr | llect Call ges 6/30/10 | High Volume Rate Per Minute (Note 3) |  |  |  |
| Call Type | Surcharge | Rate Per Minute |  |  | Surcharge | Rate Per Minute | Surcharge | Rate Per Minute | 5\% | 10\% | 15\% | 20\% |
| Baseline Call Volume | None |  | 109,092,885 |  | 109,092,885 |  | 114,547,529 | 120,002,174 | 125,456,818 | 130,911,462 |
| Local | \$1.50 | \$0.15 | \$1.50 | \$0.15 | \$0.81 | \$0.081 | \$0.075 | \$0.069 | \$0.063 | \$0.057 |
| Intralata | \$1.50 | \$0.15 | \$1.50 | \$0.15 | \$0.81 | \$0.081 | \$0.075 | \$0.069 | \$0.063 | \$0.057 |
| Interlata | \$2.00 | \$0.28 | \$2.00 | \$0.22 | \$1.08 | \$0.118 | \$0.109 | \$0.101 | \$0.092 | \$0.084 |
| Interstate | \$3.95 | \$0.89 | \$3.95 | \$0.89 | \$2.12 | \$0.479 | \$0.451 | \$0.426 | \$0.399 | \$0.373 |
| International | Fo | PTT B | Col |  |  |  |  |  |  |  |

Note 1 - Surcharge and Rates were used as the baseline for bidder's pricing for the IWTS Request for Proposal procurement in 2004.
Note 2 - Surcharge and Rates included in Attachment 7-A that became part of the IWTS Contract with charges' negotiated effective date of April 1, 2005. Note 3 - High Volume Rate Per Minute is Bidder's rates based on a $5 \%, 10 \%, 15 \%$, or $20 \%$ increase in Baseline Call Volume.

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Note 1 - Surcharge and Rates were used as the baseline for bidder's pricing for the IWTS Request for Proposal procurement in 2004.
Note 2 - Surcharge and Rates included in Attachment 7-A that became part of the IWTS Contract with charges' negotiated effective date of April 1, 2005. Note 3 - High Volume Rate Per Minute is Bidder's rates based on a 5\%, 10\%, 15\%, or 20\% increase in Baseline Call Volume.

