

**EXHIBIT A-cont'd**

VAC has provided within the pages to follow a detailed Pricing Structure Proposal to include Proposed Commission Percentage and Signing Bonus, Proposed Calling Rates and Other Fees as required.

Following the Pricing Structure Proposal, VAC has provided a completed Attachment A document as required.

***Proposed Commission Percentage and Signing Bonus:***

VAC offers the County a commission percentage of **65%** to be paid on gross revenues as defined below. The commission percentage will be fixed for the term of the agreement.

In addition to the proposed **65%** commission rate, VAC will pay the County a one-time Signing Bonus of **\$500,000.00** to be paid upon contract award and approval. This Signing Bonus is in addition to commissions and will provide the County with an effective first year commission percentage of approximately **71%**. All subsequent years will be paid at the 65% commission rate.

VAC will calculate the offered commission percentage against Total Gross Revenue with no deductions for fraudulent, bad debt, un-billable or uncollectible calls. VAC further defines Gross Revenue as the revenue generated from all inmate telephones installed by VAC within MCSO's facilities through all calling types traditional collect, prepaid collect, and inmate paid debit at the contracted per call surcharge and per minute rates.

There will be no deduction for access line charges, equipment and personnel expense. Gross Revenue is less any "other fees" as detailed within this document, taxes or tax like surcharges as mandated by any government entity and added to the cost of the call.

To calculate the MCSO's monthly commission revenue, VAC will simply take the Total Gross Revenue as defined above and multiply this total by the proposed commission percentage of 65%.

***Proposed Rates:***

VAC has provided below its proposed per call surcharges and rates per minute (Rates) for all calling types. With the exception of taxes and tax like surcharges as mandated by any Governmental taxing authority and added to the listed rates, VAC does not add any additional charges or administrative fees to the per call rates listed.

The listed Rates are as charged under the County's existing Inmate Telephone Service contract and will apply to all call types, Traditional Collect, Prepaid Collect and Debit/Debit Card.

**(Eff. 06/01/2015)**

	Connection Fee	Per Minute Charge			
		Day	Evening	Night	
<b>COLLECT</b>					
<b>Local</b>	<b>\$ 2.65</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>(15 min. max.)</b>
<b>IntraLATA</b>	<b>\$1.95</b>	<b>\$0.25</b>	<b>\$0.25</b>	<b>\$0.25</b>	<b>(20 min. max.)</b>
<b>Intrastate</b>	<b>\$3.40</b>	<b>\$0.30</b>	<b>\$0.30</b>	<b>\$0.30</b>	<b>(20 min. max.)</b>
<b>Interstate</b>	<b>\$0.00</b>	<b>\$0.25</b>	<b>\$0.25</b>	<b>\$0.25</b>	<b>(20 min. max.)</b>
<b>PRE-PAID</b>					
<b>Local</b>	<b>\$ 2.65</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>(15 min. max.)</b>
<b>IntraLATA</b>	<b>\$1.95</b>	<b>\$0.25</b>	<b>\$0.25</b>	<b>\$0.25</b>	<b>(20 min. max.)</b>
<b>Intrastate</b>	<b>\$3.40</b>	<b>\$0.30</b>	<b>\$0.30</b>	<b>\$0.30</b>	<b>(20 min. max.)</b>
<b>Interstate</b>	<b>\$0.00</b>	<b>\$0.21</b>	<b>\$0.21</b>	<b>\$0.21</b>	<b>(20 min. max.)</b>

Eff. 07/20/11

Call Type	Per Call Surcharge	Rate Per Minute
Local	\$2.65 2.30	\$0.00
IntraLata	\$1.95	\$0.25
InterLata	\$3.40	\$0.30
*InterState	\$4.55	\$0.89

\*InterState rates will apply to Canadian and Caribbean calls.

For international calling, other than Canada and the Caribbean, VAC will continue to provide calling cards to be sold in increments of \$20.00 allowing for 5 minutes of use. County will be commissioned on the total card value at the proposed commission percentage.

VAC will continue to allow Traditional Collect calling to Mexico. Under this program, calls will be routed as they are today through NCIC at rates as established by Tel-Mex. The County will be commissioned monthly at the proposed commission rate multiplied against the \$1.60 per completed call as paid to VAC by NCIC.

In the event that the County chooses to implement an Inmate Paid Debit Calling program, calls to Mexico will be billed at the InterState rates as listed above and revenues will be commissioned at the proposed commission percentage.

***Other Fees:***

VAC has provided below its non-commission fees as may be charged to users of the system.

As stated in response in the above Proposed Rates section, VAC does not add additional fees or charges to the cost of individual calls. The calls are rated by simply multiplying the duration of the call by the per call surcharge and rate per minute.

VAC does however charge the following fees associated with LEC billing accounts, credit card payments and zero usage accounts. These are the only additional fees that a user of the system would incur. VAC does not charge account set-up, account closure or refunds fees.

***Credit Card Convenience Fee:***

VAC will offer users of the system (friends and family) as an alternative to traditional collect billing or as a means to receive calls on non-billable telephone numbers or cell phones, the ability to establish a Prepaid Account to receive calls from inmates.

Users that utilize a credit card to deposit funds to their prepaid account, will be charged a per credit card use convenience fee of \$7.95. VAC is one of the few vendors that manages its own credit card payment center. VAC does not utilize third party credit card payment centers such as Western Union that charge credit card use fees in excess of \$11.00. Additionally, because VAC does not utilize third party credit card processing centers, VAC can commit to keeping the Credit Card convenience fee fixed for the term of the agreement.

It is important to note that account holders can, as an alternative to credit card deposits, make prepaid deposits via money order or cashier's check at no charge.

VAC can offer, upon approval by the County, Friends and Family members the ability to deposit funds directly to an inmate's debit calling account. This service named V-Direct, is provided via a VAC maintained Web site and requires the use of credit card to deposit the funds. Friends and family members that utilize this service will be charged a \$7.95 per use credit card convenience fee. As stated above, VAC owns and operates all credit card transaction processes and does not utilize a third party. The convenience fee will be fixed for the term of the agreement.

***LEC invoice Fee:***

For users of the system (friends and family) that have a billable telephone number and choose to receive inmate calls on their Local Exchange Carrier (LEC) invoice (Traditional Collect), VAC's billing agent MCH will charge, where allowed by the State Public Utility Commission, a per invoice LEC Invoice Fee. This fee is charged by VAC's billing agent to recover the fees charged by the LEC for billing of the call on the user's LEC invoice. The fee is only charged where allowed by any State Public Utility Commission and is generally a per invoice fee of \$2.50. There are no other fees charged on the user's LEC invoice.

***Zero Usage Fee:***

Although account holders have the ability to request, at no charge, a refund of any and all unused prepaid funds, in order to manage abandoned prepaid funds, VAC will charge a Zero Usage Fee of \$4.95 per month. The Zero usage fee becomes applicable upon 180 days of account inactivity and is charged until the account reaches a zero balance. Again, VAC will make refunds and close the prepaid at any time at no cost to the account holder. The account holder simply calls into VAC operator center in Plano Texas and requests the refund.