



VII - VENDORS COMMISSION PERCENTAGE GUARANTEE

As amended: This form must be completed by the vendor, or the bid will be rejected. **NO WARRANTY, EXPRESSED OR IMPLIED**, is made by the STATE that any contract resulting from this ITB will include an equal or greater number of pay telephones, revenue, or minutes of usage, as identified in ATTACHMENT C or elsewhere in this ITB.

The vendor is to enter on **Line 1**, Column A, the percentage factor they will guarantee to pay for all **inmate** revenues. The percentage factor will be entered with three decimal places. For example, if the guaranteed percentage amount is 50%, 50.000 would be entered on Line 1, Column A. The vendor is to then multiply the (STATE) estimated inmate revenue (Line 1, Column B) by the percentage (Line 1, Column A) and enter the total in Line 1, Column C.

The vendor is to enter on **Line 2**, Column A, the percentage factor they will guarantee to pay for all **public (non-inmate)** revenues. The percentage factor will be entered with three decimal places. For example, if the guaranteed percentage amount is 50%, 50.000 would be entered on Line 2, Column A. The vendor is to then multiply the (STATE) estimated public revenue (Line 2, Column B) by the percentage (Line 2, Column A) and enter the total in Line 2, Column C.

These two percentage factors will be applied to the vendor's gross inmate and public revenues to determine the commissions owed to the STATE each month. The total of Line 1, Column C and Line 2, Column C will be the basis for award, assuming all technical specifications have been met.

Column A Percentage Guarantee		Column B Estimated Revenue		Column C Total \$\$
LINE 1 56.000	X	\$12,788,169	=	\$ 7,161,375
LINE 2 56.000	X	\$421,188.79	=	\$ 235,866

The Line 1 commission percentage factor (**Column A**) entered above must be transferred to the price sheet (Page 7) and **entered under unit price for Line 1**. The Line 1 total dollar amount (**Column C**) entered above must be transferred to the price sheet (Page 7) and entered **under extended amount for Line 1**.

The Line 2 commission percentage factor (**Column A**) entered above must be transferred to the price sheet (Page 7) and **entered under unit price for Line 2**. The Line 2 total dollar amount (**Column C**) entered above must be transferred to the price sheet (Page 7) and entered **under extended amount for Line 2**.

Extended amount for lines 1 and 2 on page 7 must then be totaled and the total amount entered at the right hand bottom of the page.



CUSTOMER COSTS FOR 5-MINUTE INTRALATA CALL FROM PAYPHONE

1+ (Direct dialed number)		Day			Evening Per		Weekend Per		Holiday Per		
From	To	Initial Set-Up Charge	Per Minute	Total	Minute	Total	Minute	Total	Minute	Total	
Montgomery	Auburn	0.00	0.30	\$1.50	0.30	\$1.50	0.30	\$1.50	0.30	\$1.50	
Birmingham	Tuscaloosa	0.00	0.30	\$1.50	0.30	\$1.50	0.30	\$1.50	0.30	\$1.50	
Huntsville	Muscle Shoals	0.00	0.30	\$1.50	0.30	\$1.50	0.30	\$1.50	0.30	\$1.50	
Mobile	Dothan	0.00	0.89	\$4.45	0.89	\$4.45	0.89	\$4.45	0.89	\$4.45	InterLata call

0+(Operator Assisted + number/collect)		Day			Evening Per		Weekend Per		Holiday Per		
From	To	Operator Surcharge	Per Minute	Total	Minute	Total	Minute	Total	Minute	Total	
Montgomery	Auburn	2.75	0.17	\$3.60	0.1275	\$3.39	0.085	\$3.18	0.085	\$3.18	
Birmingham	Tuscaloosa	2.75	0.176	\$3.63	0.132	\$3.41	0.088	\$3.19	0.088	\$3.19	
Huntsville	Muscle Shoals	2.75	0.17	\$3.60	0.1275	\$3.39	0.085	\$3.18	0.085	\$3.18	
Mobile	Dothan	3.50	0.300	\$5.00	0.300	\$5.00	0.300	\$5.00	0.300	\$5.00	InterLata call

00+(Operator assisted plus billing number/credit card)		Day			Evening Per		Weekend Per		Holiday Per		
From	To	Operator Surcharge	Per Minute	Total	Minute	Total	Minute	Total	Minute	Total	
Montgomery	Auburn	\$2.25	0.17	\$3.10	0.1275	\$2.89	0.085	\$2.68	0.085	\$2.68	
Birmingham	Tuscaloosa	\$2.25	0.176	\$3.13	0.132	\$2.91	0.088	\$2.69	0.088	\$2.69	
Huntsville	Muscle Shoals	\$2.25	0.17	\$3.10	0.1275	\$2.89	0.085	\$2.68	0.085	\$2.68	
Mobile	Dothan	\$1.50	0.300	\$3.00	0.300	\$3.00	0.300	\$3.00	0.300	\$3.00	InterLata call

00-(Operator dials call and bills to calling card)		Day			Evening Per		Weekend Per		Holiday Per		
From	To	Operator Surcharge	Per Minute	Total	Minute	Total	Minute	Total	Minute	Total	
Montgomery	Auburn	\$2.75	0.17	\$3.60	0.1275	\$3.39	0.085	\$3.18	0.085	\$3.18	
Birmingham	Tuscaloosa	\$2.75	0.176	\$3.63	0.132	\$3.41	0.088	\$3.19	0.088	\$3.19	
Huntsville	Muscle Shoals	\$2.75	0.17	\$3.60	0.1275	\$3.39	0.085	\$3.18	0.085	\$3.18	
Mobile	Dothan	\$2.25	0.300	\$3.75	0.300	\$3.75	0.300	\$3.75	0.300	\$3.75	InterLata call

CUSTOMER COSTS FOR 5-MINUTE INTRALATA CALL FROM PAYPHONE

00-(Operator dials call and bills to credit card)					Evening Per	Weekend		Holiday		
Day					Minute	Per	Per	Per	Total	
From	To	Operator Surcharge	Per Minute	Total	Minute	Minute	Minute	Total	Total	Total
Montgomery	Auburn	\$3.05	0.17	\$3.90	0.1275	\$3.69	0.085	\$3.48	0.085	\$3.48
Birmingham	Tuscaloosa	\$3.05	0.176	\$3.93	0.132	\$3.71	0.088	\$3.49	0.088	\$3.49
Huntsville	Muscle Shoals	\$3.05	0.17	\$3.90	0.1275	\$3.69	0.085	\$3.48	0.085	\$3.48
Mobile	Dothan	\$2.25	0.300	\$3.75	0.300	\$3.75	0.300	\$3.75	0.300	\$3.75 InterLata call

00-(Operator dials call collect)					Evening Per	Weekend		Holiday		
Day					Minute	Per	Per	Per	Total	
From	To	Operator Surcharge	Per Minute	Total	Minute	Minute	Minute	Total	Total	Total
Montgomery	Auburn	\$3.05	0.17	\$3.90	0.1275	\$3.69	0.085	\$3.48	0.085	\$3.48
Birmingham	Tuscaloosa	\$3.05	0.176	\$3.93	0.132	\$3.71	0.088	\$3.49	0.088	\$3.49
Huntsville	Muscle Shoals	\$3.05	0.17	\$3.90	0.1275	\$3.69	0.085	\$3.48	0.085	\$3.48
Mobile	Dothan	\$3.50	0.300	\$5.00	0.300	\$5.00	0.300	\$5.00	0.300	\$5.00 InterLata call

00-(Operator dials call billed to third party)					Evening Per	Weekend		Holiday		
Day					Minute	Per	Per	Per	Total	
From	To	Operator Surcharge	Per Minute	Total	Minute	Minute	Minute	Total	Total	Total
Montgomery	Auburn	\$3.05	0.17	\$3.90	0.1275	\$3.69	0.085	\$3.48	0.085	\$3.48
Birmingham	Tuscaloosa	\$3.05	0.176	\$3.93	0.132	\$3.71	0.088	\$3.49	0.088	\$3.49
Huntsville	Muscle Shoals	\$3.05	0.17	\$3.90	0.1275	\$3.69	0.085	\$3.48	0.085	\$3.48
Mobile	Dothan	\$3.50	0.300	\$5.00	0.300	\$5.00	0.300	\$5.00	0.300	\$5.00 InterLata call

00-(Operator dials call person-to-person)					Evening Per	Weekend		Holiday		
Day					Minute	Per	Per	Per	Total	
From	To	Operator Surcharge	Per Minute	Total	Minute	Minute	Minute	Total	Total	Total
Montgomery	Auburn	\$4.90	0.17	\$5.75	0.1275	\$5.54	0.085	\$5.33	0.085	\$5.33
Birmingham	Tuscaloosa	\$4.90	0.176	\$5.78	0.132	\$5.56	0.088	\$5.34	0.088	\$5.34
Huntsville	Muscle Shoals	\$4.90	0.17	\$5.75	0.1275	\$5.54	0.085	\$5.33	0.085	\$5.33
Mobile	Dothan	\$4.90	0.300	\$6.40	0.300	\$6.40	0.300	\$6.40	0.300	\$6.40 InterLata call

Directory Assistance for any call is \$.60 per call