

12.2 VENDORS COMMISSION PERCENTAGE GUARANTEE

This form must be completed by the vendor, or the bid will be rejected. **NO WARRANTY, EXPRESSED OR IMPLIED**, is made by the STATE that any contract resulting from this ITB will include an equal or greater number of pay telephones, revenue, or minutes of usage, as identified in ATTACHMENT C, ATTACHMENT E or elsewhere in this ITB.

The vendor is to enter on **Line 1**, Column A, the percentage factor they will guarantee to pay for all **inmate** revenues. The percentage factor will be entered with three decimal places. For example, if the guaranteed percentage amount is 50%, 50.000 would be entered on Line 1, Column A. The vendor is to then multiply the (STATE) estimated inmate revenue (Line 1, Column B) by the percentage (Line 1, Column A) and enter the total in Line 1, Column C.

The vendor is to enter on **Line 2**, Column A, the percentage factor they will guarantee to pay for all **public (non-inmate)** revenues. The percentage factor will be entered with three decimal places. For example, if the guaranteed percentage amount is 50%, 50.000 would be entered on Line 2, Column A. The vendor is to then multiply the (STATE) estimated public revenue (Line 2, Column B) by the percentage (Line 2, Column A) and enter the total in Line 2, Column C.

These two percentage factors will be applied to the vendor's gross inmate and public revenues to determine the commissions owed to the STATE each month.

The total of Line 1, Column C and Line 2, Column C will be the basis for award, assuming all technical specifications have been met.

	Column A Percentage Guarantee		Column B Estimated Revenue	=	Column C Total \$\$
LINE 1	<u>61.500%</u>	x	\$10,500,000	= \$	<u>6,457,500</u>
LINE 2	<u>61.500%</u>	x	\$120,000	= \$	<u>73,800</u>

The Line 1 commission percentage factor (**Column A**) entered above must be transferred to the price sheet (~~Page 7~~ Page 6) and **entered under unit price for Line 1.**

The Line 1 total dollar amount (**Column C**) entered above must be transferred to the price sheet (~~Page 7~~ Page 6) and entered **under extended amount for Line 1.**

The Line 2 commission percentage factor (**Column A**) entered above must be transferred to the price sheet (~~Page 7~~ Page 6) and **entered under unit price for Line 2.**

The Line 2 total dollar amount (**Column C**) entered above must be transferred to the price sheet (~~Page 7~~ Page 6) and entered **under extended amount for Line 2.**

Extended amount for lines 1 and 2 on ~~page 7~~ page 6 must then be totaled and the total amount entered at the right hand bottom of the page.

(Changes per Addendum 1: Inmate/Payphone ITB Specification Modifications.)



**Global Tel*Link Corporation
Inmate Calling Rates
Alabama Department of Corrections**

Local: \$2.85 Flat

IntraLata: \$2.25 surcharge plus the below listed per minute rates

Miles:	DAY		EVENING		NIGHT/WEEKEND	
	Int'l Min.	Add'l Min.	Int'l Min.	Add'l Min.	Int'l Min.	Add'l Min.
0-12	\$0.1100	\$0.0900	\$0.0825	\$0.0675	\$0.0550	\$0.0450
11-16	\$0.1700	\$0.1500	\$0.1275	\$0.1125	\$0.0850	\$0.0750
17-22	\$0.1700	\$0.1700	\$0.1275	\$0.1275	\$0.0850	\$0.0850
23-30	\$0.1700	\$0.1700	\$0.1275	\$0.1275	\$0.0850	\$0.0850
31-40	\$0.1700	\$0.1700	\$0.1275	\$0.1275	\$0.0850	\$0.0850
41-55	\$0.1700	\$0.1700	\$0.1275	\$0.1275	\$0.0850	\$0.0850
56-70	\$0.1760	\$0.1760	\$0.1320	\$0.1320	\$0.0880	\$0.0880
71-85	\$0.1800	\$0.1800	\$0.1350	\$0.1350	\$0.0900	\$0.0900
86+	\$0.1800	\$0.1800	\$0.1350	\$0.1350	\$0.0900	\$0.0900

Interlata: \$2.25 surcharge plus \$0.30 per minute

Interstate: \$4.99 surcharge plus \$0.89 per minute



**Global Tel*Link Corporation
 Public Payphone Calling Rates
 State of Alabama**

Cash Calls

Local Cash Call	\$0.50 for an unlimited call	1+ call
IntraLATA Cash Call	\$1.00 first 4 min, \$0.25 ea add min	1+ Long Distance
InterLATA Cash Call	\$1.00 first 4 min, \$0.25 ea add min	1+ Long Distance
Interstate Cash Call	\$1.00 first 4 min, \$0.25 ea add min	1+ Long Distance

Operator Assisted

Calls

Interstate Interlata	AUTO_OP_3RD	6.99	0+
Interstate Interlata	AUTO_OP_3RD_ZM	6.99	
Interstate Interlata	AUTO_OP_BANK	5.99	
Interstate Interlata	AUTO_OP_BANK_ZM	5.99	
Interstate Interlata	AUTO_OP_BOC	5.99	
Interstate Interlata	AUTO_OP_BOC_ZM	5.99	
Interstate Interlata	AUTO_OP_COLLECT	5.99	
Interstate Interlata	AUTO_OP_COLLECT_ZM	7.50	
Interstate Interlata	BONG_BANK	5.99	Credit Card
Interstate Interlata	BONG_BOC	5.99	Credit Card
Interstate Interlata	LIVE_OP_3RD_PARTY	6.99	0+
Interstate Interlata	LIVE_OP_3RD_ZM	9.99	0+
Interstate Interlata	LIVE_OP_BANK	7.50	
Interstate Interlata	LIVE_OP_BANK_ZM	7.50	
Interstate Interlata	LIVE_OP_BOC	7.50	
Interstate Interlata	LIVE_OP_BOC_ZM	7.50	
Interstate Interlata	LIVE_OP_COLLECT	7.50	
Interstate Interlata	LIVE_OP_COLLECT_ZM	7.50	
Interstate Interlata	P2P_3RD_PARTY	12.50	
Interstate Interlata	P2P_BANK	12.50	
Interstate Interlata	P2P_BOC	12.50	
Interstate Interlata	P2P_COLLECT	12.50	
Interstate Interlata	P2P_LIVE_OP_3RD_ZM	12.50	
Interstate Interlata	P2P_LIVE_OP_BANK_ZM	12.50	
Interstate Interlata	P2P_LIVE_OP_BOC_ZM	12.50	

Interstate Interlata	P2P_LIVE_OP_COLLECT_ZM	12.50
Interstate Intralata	AUTO_OP_3RD	6.99
Interstate Intralata	AUTO_OP_3RD_ZM	6.99
Interstate Intralata	AUTO_OP_BANK	5.99
Interstate Intralata	AUTO_OP_BANK_ZM	5.99
Interstate Intralata	AUTO_OP_BOC	5.99
Interstate Intralata	AUTO_OP_BOC_ZM	5.99
Interstate Intralata	AUTO_OP_COLLECT	5.99
Interstate Intralata	AUTO_OP_COLLECT_ZM	7.50
Interstate Intralata	BONG_BANK	5.99
Interstate Intralata	BONG_BOC	5.99
Interstate Intralata	LIVE_OP_3RD_PARTY	6.99
Interstate Intralata	LIVE_OP_3RD_ZM	9.99
Interstate Intralata	LIVE_OP_BANK	7.50
Interstate Intralata	LIVE_OP_BANK_ZM	7.50
Interstate Intralata	LIVE_OP_BOC	7.50
Interstate Intralata	LIVE_OP_BOC_ZM	7.50
Interstate Intralata	LIVE_OP_COLLECT	7.50
Interstate Intralata	LIVE_OP_COLLECT_ZM	7.50
Interstate Intralata	P2P_3RD_PARTY	12.50
Interstate Intralata	P2P_BANK	12.50
Interstate Intralata	P2P_BOC	12.50
Interstate Intralata	P2P_COLLECT	12.50
Interstate Intralata	P2P_LIVE_OP_3RD_ZM	12.50
Interstate Intralata	P2P_LIVE_OP_BANK_ZM	12.50
Interstate Intralata	P2P_LIVE_OP_BOC_ZM	12.50
Interstate Intralata	P2P_LIVE_OP_COLLECT_ZM	12.50
Intrastate Interlata	AUTO_OP_3RD	2.35
Intrastate Interlata	AUTO_OP_3RD_ZM	3.15
Intrastate Interlata	AUTO_OP_BANK	2.25
Intrastate Interlata	AUTO_OP_BANK_ZM	3.05
Intrastate Interlata	AUTO_OP_BOC	0.80
Intrastate Interlata	AUTO_OP_BOC_ZM	3.05
Intrastate Interlata	AUTO_OP_COLLECT	2.25
Intrastate Interlata	AUTO_OP_COLLECT_ZM	3.05
Intrastate Interlata	BONG_BANK	0.80
Intrastate Interlata	BONG_BOC	0.80
Intrastate Interlata	LIVE_OP_3RD_PARTY	2.35

Intrastate Interlata	LIVE_OP_3RD_ZM	3.15
Intrastate Interlata	LIVE_OP_BANK	2.25
Intrastate Interlata	LIVE_OP_BANK_ZM	3.05
Intrastate Interlata	LIVE_OP_BOC	2.25
Intrastate Interlata	LIVE_OP_BOC_ZM	3.05
Intrastate Interlata	LIVE_OP_COLLECT	2.25
Intrastate Interlata	LIVE_OP_COLLECT_ZM	3.05

Intrastate Interlata	P2P_3RD_PARTY	4.90
Intrastate Interlata	P2P_BANK	4.90
Intrastate Interlata	P2P_BOC	4.90
Intrastate Interlata	P2P_COLLECT	4.90
Intrastate Interlata	P2P_LIVE_OP_3RD_ZM	5.70
Intrastate Interlata	P2P_LIVE_OP_BANK_ZM	5.70
Intrastate Interlata	P2P_LIVE_OP_BOC_ZM	5.70
Intrastate Interlata	P2P_LIVE_OP_COLLECT_ZM	5.70

Intrastate Intralata	AUTO_OP_3RD	2.35
Intrastate Intralata	AUTO_OP_3RD_ZM	2.35
Intrastate Intralata	AUTO_OP_BANK	2.25
Intrastate Intralata	AUTO_OP_BANK_ZM	2.25
Intrastate Intralata	AUTO_OP_BOC	0.80
Intrastate Intralata	AUTO_OP_BOC_ZM	2.25
Intrastate Intralata	AUTO_OP_COLLECT	2.25
Intrastate Intralata	AUTO_OP_COLLECT_ZM	2.25

Intrastate Intralata	BONG_BANK	0.80
Intrastate Intralata	BONG_BOC	0.80

Intrastate Intralata	LIVE_OP_3RD_PARTY	2.35
Intrastate Intralata	LIVE_OP_3RD_ZM	2.35
Intrastate Intralata	LIVE_OP_BANK	2.25
Intrastate Intralata	LIVE_OP_BANK_ZM	2.25
Intrastate Intralata	LIVE_OP_BOC	2.25
Intrastate Intralata	LIVE_OP_BOC_ZM	2.25
Intrastate Intralata	LIVE_OP_COLLECT	2.25
Intrastate Intralata	LIVE_OP_COLLECT_ZM	2.25

Intrastate Intralata	P2P_3RD_PARTY	4.90
Intrastate Intralata	P2P_BANK	4.90
Intrastate Intralata	P2P_BOC	4.90
Intrastate Intralata	P2P_COLLECT	4.90
Intrastate Intralata	P2P_LIVE_OP_3RD_ZM	4.90
Intrastate Intralata	P2P_LIVE_OP_BANK_ZM	4.90

Intrastate Intralata	P2P_LIVE_OP_BOC_ZM	4.90
Intrastate Intralata	P2P_LIVE_OP_COLLECT_ZM	4.90
Local	AUTO_OP_3RD	2.35
Local	AUTO_OP_3RD_ZM	2.35
Local	AUTO_OP_BANK	2.25
Local	AUTO_OP_BANK_ZM	2.25
Local	AUTO_OP_BOC	0.80
Local	AUTO_OP_BOC_ZM	2.25
Local	AUTO_OP_COLLECT	2.25
Local	AUTO_OP_COLLECT_ZM	2.25
Local	BONG_BANK	0.80
Local	BONG_BOC	0.80
Local	LIVE_OP_3RD_PARTY	2.35
Local	LIVE_OP_3RD_ZM	2.35
Local	LIVE_OP_BANK	2.25
Local	LIVE_OP_BANK_ZM	2.25
Local	LIVE_OP_BOC	2.25
Local	LIVE_OP_BOC_ZM	2.25
Local	LIVE_OP_COLLECT	2.25
Local	LIVE_OP_COLLECT_ZM	2.25
Local	P2P_3RD_PARTY	4.90
Local	P2P_BANK	4.90
Local	P2P_BOC	4.90
Local	P2P_COLLECT	4.90
Local	P2P_LIVE_OP_3RD_ZM	4.90
Local	P2P_LIVE_OP_BANK_ZM	4.90
Local	P2P_LIVE_OP_BOC_ZM	4.90
Local	P2P_LIVE_OP_COLLECT_ZM	4.90

MTS Rates					1st min Day	Add Min	1st min Eve	Add Eve	1st Min N/Wknd	Add N/W
Interstate Interlata	0	9999	60 second timing	60	1.15	1.15	1.15	1.15	1.15	1.15
Interstate Intralata	0	9999	60	60	1.15	1.15	1.15	1.15	1.15	1.15
Intrastate Interlata	0	10	60	60	0.16	0.16	0.12	0.12	0.09	0.09
Intrastate Interlata	11	16	60	60	0.18	0.18	0.14	0.14	0.12	0.12
Intrastate Interlata	17	22	60	60	0.19	0.19	0.14	0.14	0.13	0.13
Intrastate Interlata	23	30	60	60	0.20	0.20	0.15	0.15	0.13	0.13
Intrastate Interlata	31	40	60	60	0.21	0.21	0.16	0.16	0.13	0.13
Intrastate Interlata	41	55	60	60	0.22	0.22	0.16	0.16	0.13	0.13
Intrastate Interlata	56	124	60	60	0.24	0.24	0.16	0.16	0.13	0.13
Intrastate Interlata	125	9999	60	60	0.25	0.25	0.16	0.16	0.14	0.14
Intrastate Intralata	0	10	60	60	0.14	0.14	0.11	0.11	0.09	0.09
Intrastate Intralata	11	16	60	60	0.16	0.16	0.13	0.13	0.11	0.11
Intrastate Intralata	17	40	60	60	0.19	0.19	0.13	0.13	0.11	0.11
Intrastate Intralata	41	55	60	60	0.24	0.24	0.16	0.16	0.13	0.13
Intrastate Intralata	56	9999	60	60	0.25	0.25	0.16	0.16	0.13	0.13
Local	0	10	60	60	0.14	0.14	0.11	0.11	0.09	0.09
Local	11	16	60	60	0.16	0.16	0.13	0.13	0.11	0.11
Local	17	40	60	60	0.19	0.19	0.13	0.13	0.11	0.11
Local	41	55	60	60	0.24	0.24	0.16	0.16	0.13	0.13
Local	56	9999	60	60	0.25	0.25	0.16	0.16	0.13	0.13

